BATTLE OF OKC — FINALS

#1
PRESENTER

BIGFOOT PC SERVICES

"Starlink can put internet anywhere on earth — but somebody still has to climb the ladder."

James Hickey • Founder & Owner • U.S. Army Veteran

Sand Springs, Oklahoma

VETERANS DAY • THE VERGE, OKLAHOMA CITY • NOVEMBER 11, 2026

THE PROBLEM

The dish arrives in a box. Then what?

- **Satellites solved the signal.** Starlink can reach any rooftop in America — the space side is done.
- **Nobody solved the last 30 feet.** Every kit still needs a trained installer: roof work, mounts, cable runs, aiming, activation.
- **Customers are stranded.** Rural families, businesses and agencies get a box, an app, and no one to call.
- **Sellers have no hands.** Companies that sell satellite service nationwide have no installer network to send — so installs stall, cancel, or never happen.

THE GAP

Millions of satellite kits shipped

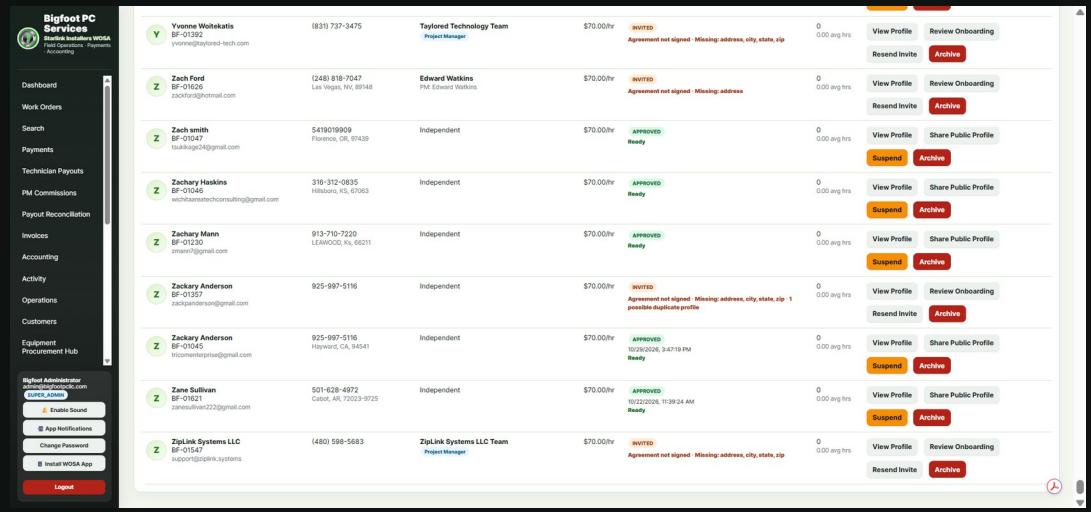
One missing trade:

the professional installer, at national scale.

THE PROBLEM — LIVE

The network already exists. It was invisible.

- **Installers in 44 states + DC.**
  These are real, vetted technicians — already in our system and ready to be dispatched.
- **I run this board every day.**
  Every technician on it is vetted and approved — and one call puts them on a partner's job.
- **The ranks grow daily.**
  New technicians join every day, each passing knowledge tests and legal assessments before approval.



THE SOLUTION

Bigfoot is the installer network America is missing

A vetted, nationwide network of Starlink installation technicians — dispatched, tracked, and paid through our own platform, WOSA.

VETTED TECHNICIANS

Industry-tested, agreement-bound installers in communities across the U.S. — local hands, professional standard.

OUR OWN SOFTWARE

WOSA runs the whole job: partner intake, dispatch, site photos, closeout questions, invoicing. Built by us, for this trade.

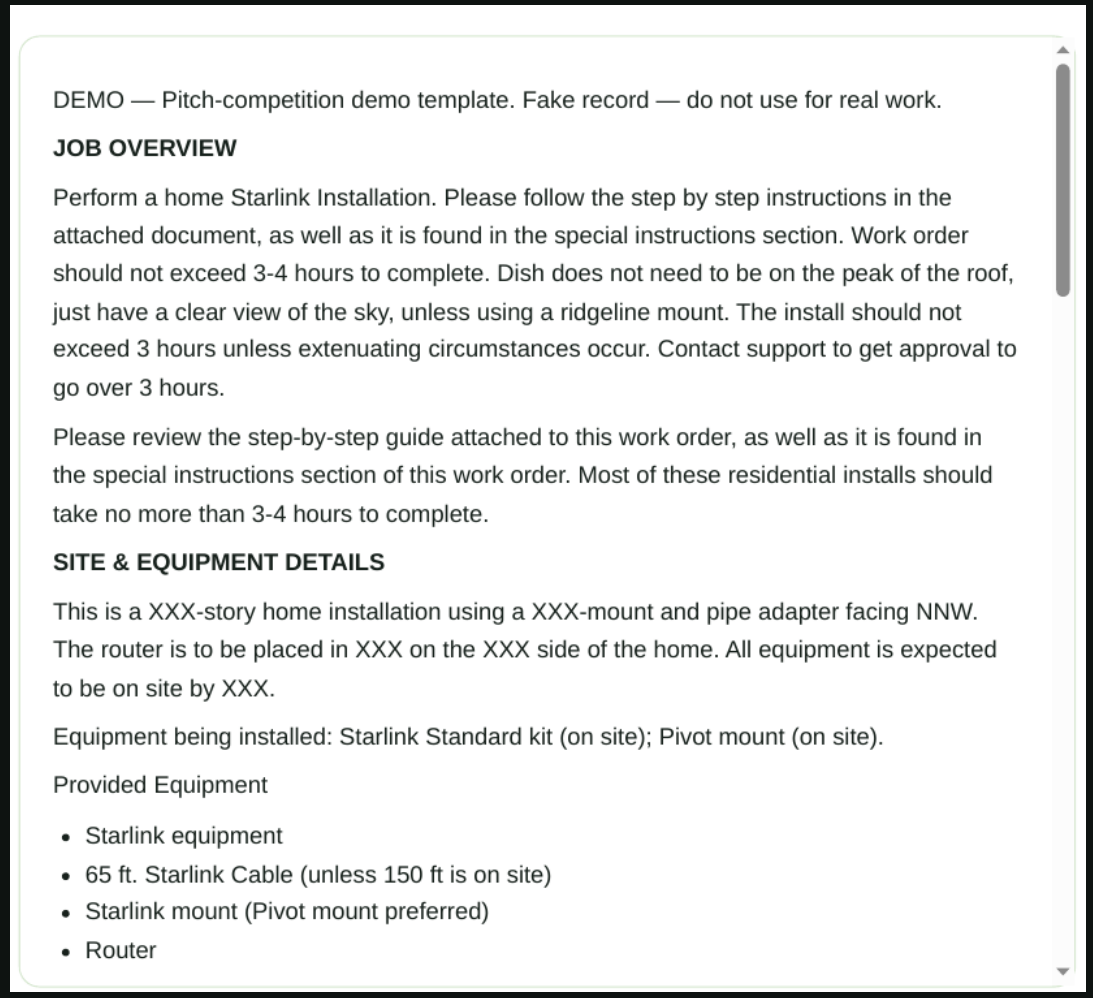
ONE CALL COVERAGE

A partner with customers in 50 states makes one call. Bigfoot puts a qualified tech on the roof — anywhere.

THE SOLUTION — LIVE IN WOSA

Every job starts from a standard template

- **Same playbook, every roof.**
  Steps, required equipment, and safety notes are baked in before a tech is ever assigned.
- **Closeout is mandatory.**
  Photos and closeout questions are part of the template — not an afterthought.



DEMO — Pitch-competition demo template. Fake record — do not use for real work.

JOB OVERVIEW

Perform a home Starlink Installation. Please follow the step by step instructions in the attached document, as well as it is found in the special instructions section. Work order should not exceed 3-4 hours to complete. Dish does not need to be on the peak of the roof, just have a clear view of the sky, unless using a ridgeline mount. The install should not exceed 3 hours unless extenuating circumstances occur. Contact support to get approval to go over 3 hours.

Please review the step-by-step guide attached to this work order, as well as it is found in the special instructions section of this work order. Most of these residential installs should take no more than 3-4 hours to complete.

SITE & EQUIPMENT DETAILS

This is a XXX-story home installation using a XXX-mount and pipe adapter facing NNW. The router is to be placed in XXX on the XXX side of the home. All equipment is expected to be on site by XXX.

Equipment being installed: Starlink Standard kit (on site); Pivot mount (on site).

Provided Equipment

- Starlink equipment
- 65 ft. Starlink Cable (unless 150 ft is on site)
- Starlink mount (Pivot mount preferred)
- Router

HOW IT WORKS — THE MVP, LIVE TODAY

From a partner's inbox to a working dish

1

PARTNER SENDS THE CUSTOMER

A satellite company, agency, or business submits its customer through our portal — equipment, site notes, and contacts included.

2

WOSA DISPATCHES A LOCAL TECH

The job is built from a standard template and assigned to a vetted technician near the site, with a solid start time.

3

INSTALL, PROVE IT, GET PAID

The tech installs, uploads site photos, answers closeout questions — Bigfoot invoices, and the tech gets paid fast.

WOSA — our Work Order System — is live and running real jobs today.

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WOSA is not a mockup — it dispatched real jobs this week.

TRACTION

Already built. Already working.

270
approved technicians in WOSA

451
technicians in the nationwide network

5
national partners onboard

2008
in business since

PARTNERS WHO SEND US WORK TODAY

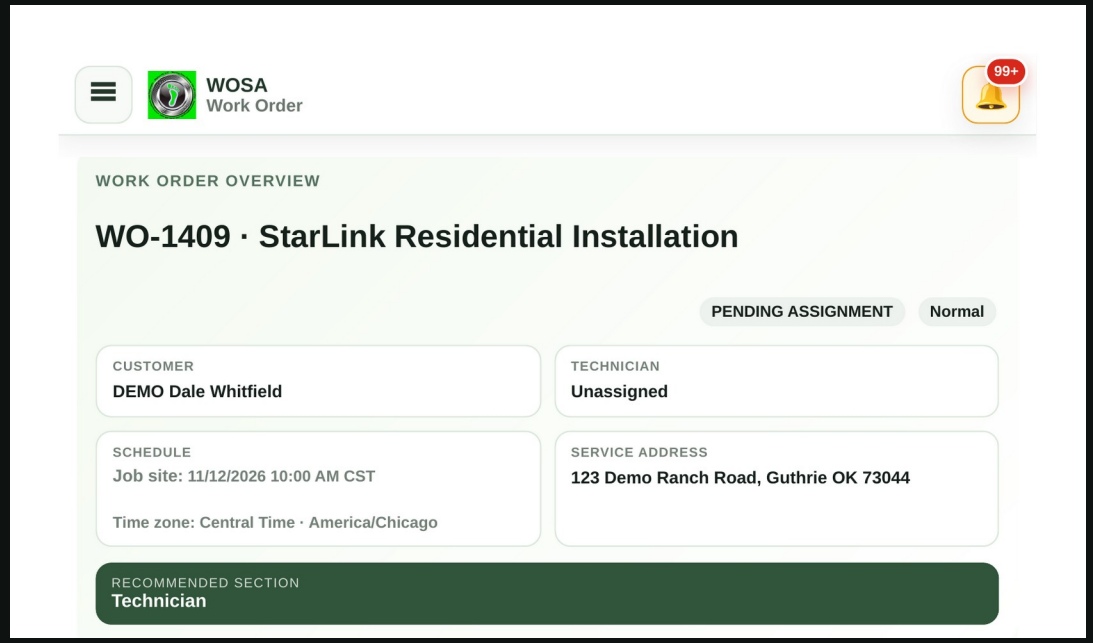
TechLink • Tech Americas • Orbital Installation Technologies • EnerStar Solutions • Starlink Local Installers • Empire Satellites • Creoks Health Services • Triad Bank

Bigfoot PC Services is a Licensed DSI dealer (Starlink + DIRECTV) • Registered federal vendor on SAM.gov

TRACTION — LIVE IN WOSA

A ticket on the board right now

- **WO-1409 — pending assignment.**
  A partner-submitted Starlink install, customer and site details in, waiting for its technician.
- **One system for every job.**
  The same screens dispatch real jobs every week.



TARGET MARKET

Three doors in — all three already open

INSTALL PARTNERS

Satellite & telecom companies selling service nationwide with no field force of their own.

Reached through signed partner agreements — they submit customers; we do the work.

COMMERCIAL & GOVERNMENT

Businesses, fleets, schools, sheriff's offices, federal sites — multi-location installs done to spec.

Reached through partners, SAM.gov bidding, and a local sales team model we replicate city by city.

RURAL RESIDENTIAL

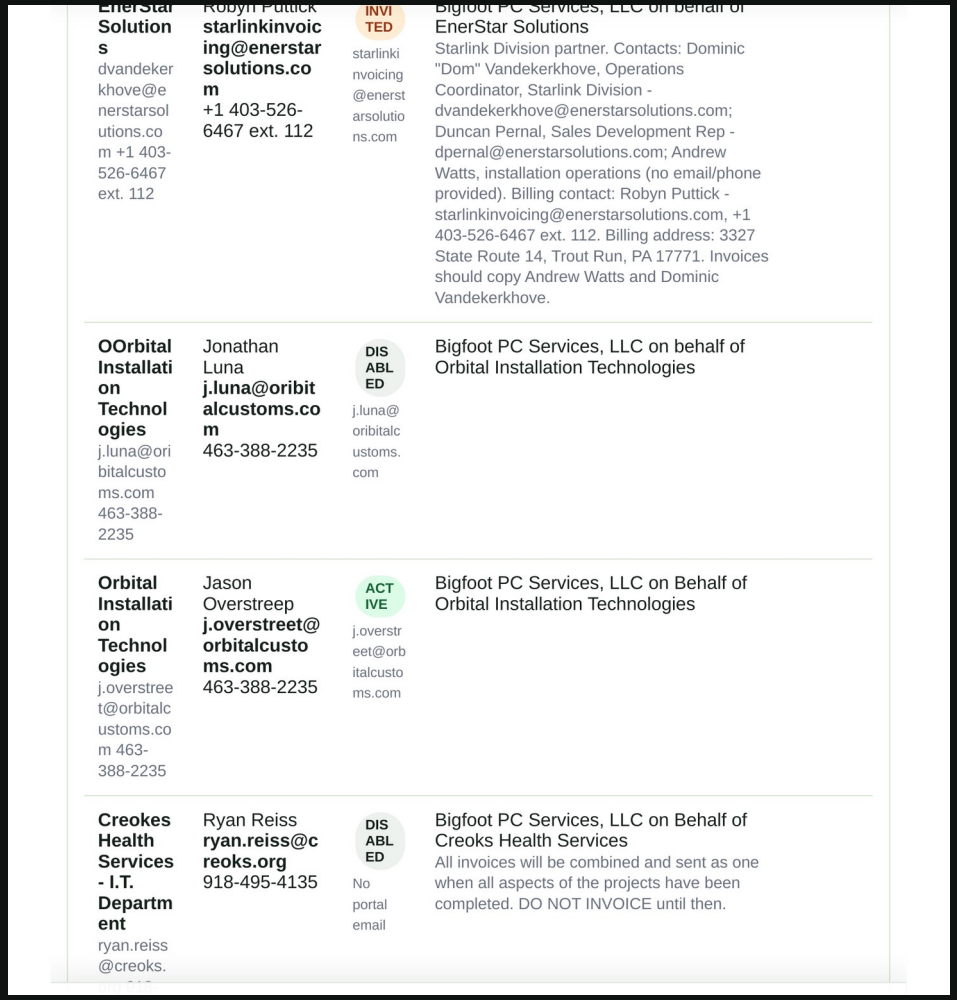
Families beyond the cable line whose only broadband is a satellite dish.

Reached through partner flow and direct booking on bigfootpcllc.com.

TARGET MARKET — LIVE IN WOSA

The partners are already in the system

- **Real agreements, real flow.**
  EnerStar, Orbital, Creoks and more — partners submit customers and track every ticket in their own portal.
- **Each partner brings its whole book.**
  Onboard one company, inherit its ticket flow.

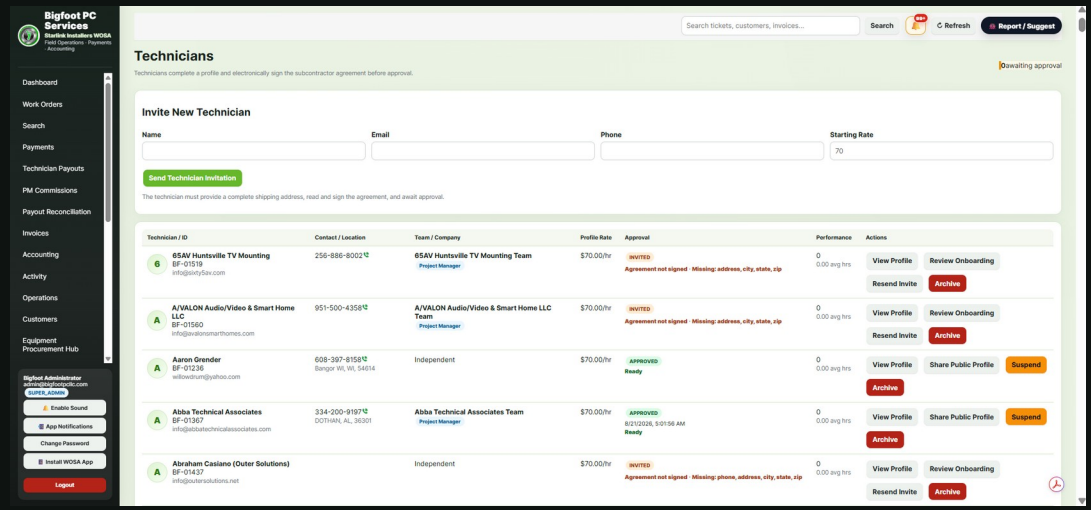


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OOrbital Installation Technologies j.luna@orbitalcustoms.com 463-388-2235	Jonathan Luna **j.luna@oribitalcustoms.com** 463-388-2235	DISABLED j.luna@oribitalcustoms.com	Bigfoot PC Services, LLC on behalf of Orbital Installation Technologies
Orbital Installation Technologies j.overstreet@orbitalcustoms.com 463-388-2235	Jason Overstreep **j.overstreet@orbitalcustoms.com** 463-388-2235	ACTIVE j.overstreet@orbitalcustoms.com	Bigfoot PC Services, LLC on Behalf of Orbital Installation Technologies
Creokes Health Services - I.T. Department ryan.reiss@creoks.	Ryan Reiss **ryan.reiss@creoks.org** 918-495-4135	DISABLED No portal email	Bigfoot PC Services, LLC on Behalf of Creoks Health Services All invoices will be combined and sent as one when all aspects of the projects have been completed. DO NOT INVOICE until then.

BUSINESS MODEL — LIVE IN WOSA

270 approved technicians, vetted and ready

- **Knowledge-tested and onboarded.**
  Every technician is vetted before they ever touch a customer’s roof.
- **Local hands, national coverage.**
  Recruited from installation companies and directories across the country.



BUSINESS MODEL

Simple economics, three engines

- **Installation labor.** Installations billed hourly — residential and commercial rates — on partner tickets and direct customers nationwide.
- **Volume through partners.** Each partner agreement is a standing flow of tickets; every new partner multiplies the network's work, not our ad spend.
- **Products we designed.** Field-tested installation hardware, 3D-printed in the USA, sold on Amazon and to our own customers — margin on every install.

WHY IT COMPOUNDS

More techs → more coverage

More coverage → more partners

More partners → more tickets

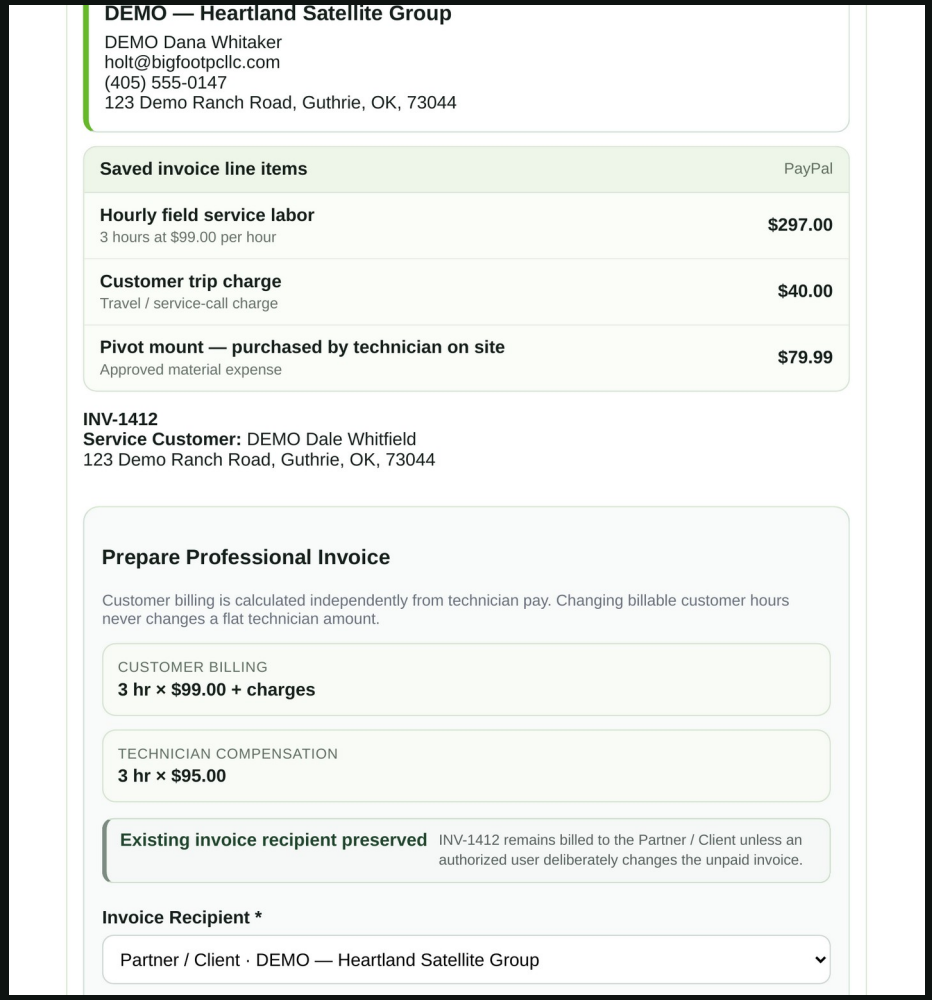
More tickets → more techs join

The network is the moat.

BUSINESS MODEL — LIVE IN WOSA

The business model, on one invoice

- **INV-1412 — $416.99.**
  3 hours of labor at $99, a $40 trip charge, and a $79.99 pivot mount — billed to the partner, itemized.
- **Partners pay per job.**
  Technicians earn hourly. Bigfoot keeps the spread — and owns the platform both sides run on.



COMPETITION

Fragmented, unvetted, or stuck regional

Local one-truck installers	Skilled, but one town deep — no software, no backup, no way for a national partner to use them.
Gig-work marketplaces	Anonymous labor auctions: unvetted workers, no accountability, no closeout standard.
Partners' in-house crews	Expensive to keep, regional at best — which is why they come to us.

BIGFOOT: a vetted network, our own software, a closeout standard on every job — and techs paid fast enough to stay loyal.

PRODUCT DEVELOPMENT

Product Development — Live Field Testing

- **Built on real jobs.** Our installers hit the same small failures in the field — split grommets, sloppy cable entries, mounts that almost fit.
- **Designed and printed in the USA.** Cable grommets designed by our own team, perfected through field testing, printed in flexible TPU on production 3D printers.
- **Sold two ways.** On Amazon to every installer in America — and directly to our customers at the install, where the need is proven.

FIELD-TESTED FIRST

270 technicians are our test lab.

A product that survives our network's roofs survives anyone's.

USE OF FUNDS

What $10,000 does — and what it returns

$5,000

NEXT-DAY TECH PAY FLOAT

Techs paid the day after a job instead of waiting on client invoices. Paid-fast techs take Bigfoot tickets first — loyalty we can measure in accepted jobs.

$2,500

PRODUCT LINE LAUNCH

Filament, printer capacity, and packaging to put our field-tested grommets and clamps on Amazon — a product business riding on the install network.

$2,500

SALES TEAM LAUNCH

First local sales push signing Tulsa-area businesses — the playbook we then recreate city by city.

Every dollar goes to something that produces tickets, products, or customers — nothing to overhead.

THE RETURN

Investment Results

- **1. Investors share the gross.** Every campaign pays from one pool: 10% of gross monthly revenue, split pro-rata across investors, until each has received 1.55× back — put in $100, collect $155.

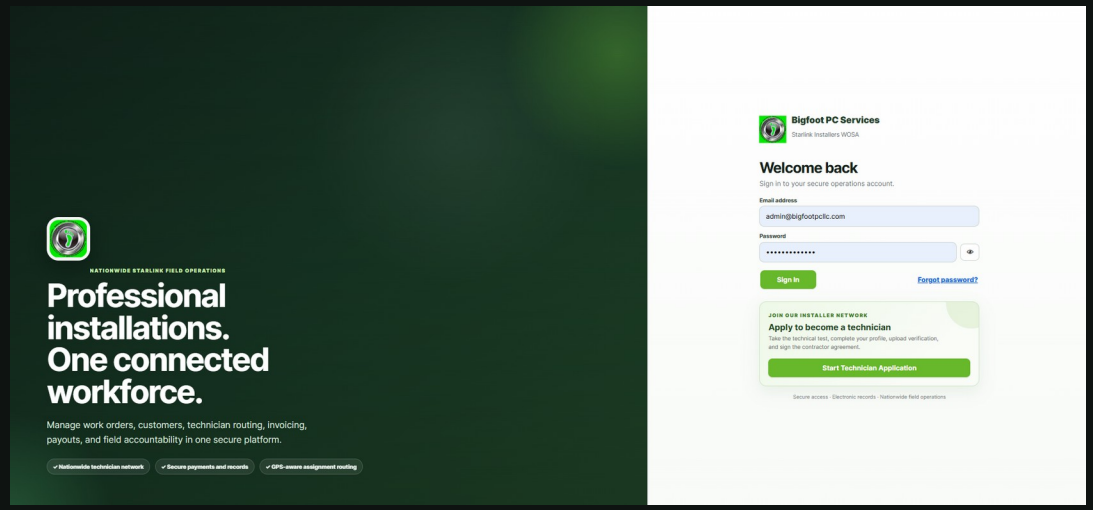
- **2. The float turns over.** Next-day pay money isn't spent — it cycles. The same dollars pay techs again and again while partner invoices settle, and each cycle holds a crew that produces revenue.

- **3. Products carry real margin.** A grommet that costs cents in filament sells as a proven, field-tested part — and our own installs are a built-in first customer base.

THE PLATFORM — LIVE

One platform runs the whole company

- **Built for this trade.**
  Work orders, routing, invoicing, and payouts in one secure platform — run on hosting and one developer.
- **Technicians apply here.**
  The same front door recruits the network that fulfills the work. Applicants take a technical test, complete their profile and verification, and sign the contractor agreement — tested and vetted before anyone is approved.



THE INVESTMENT PORTAL

$350,000 to build what's next

- **Our community invests.** Customers, technicians, and neighbors — from $100 at bigfootpcllc.com/bigfoot-partner-program.

- **Paid from the gross.** Investors share 10% of gross monthly revenue, split pro-rata, until each has received 1.55× back.

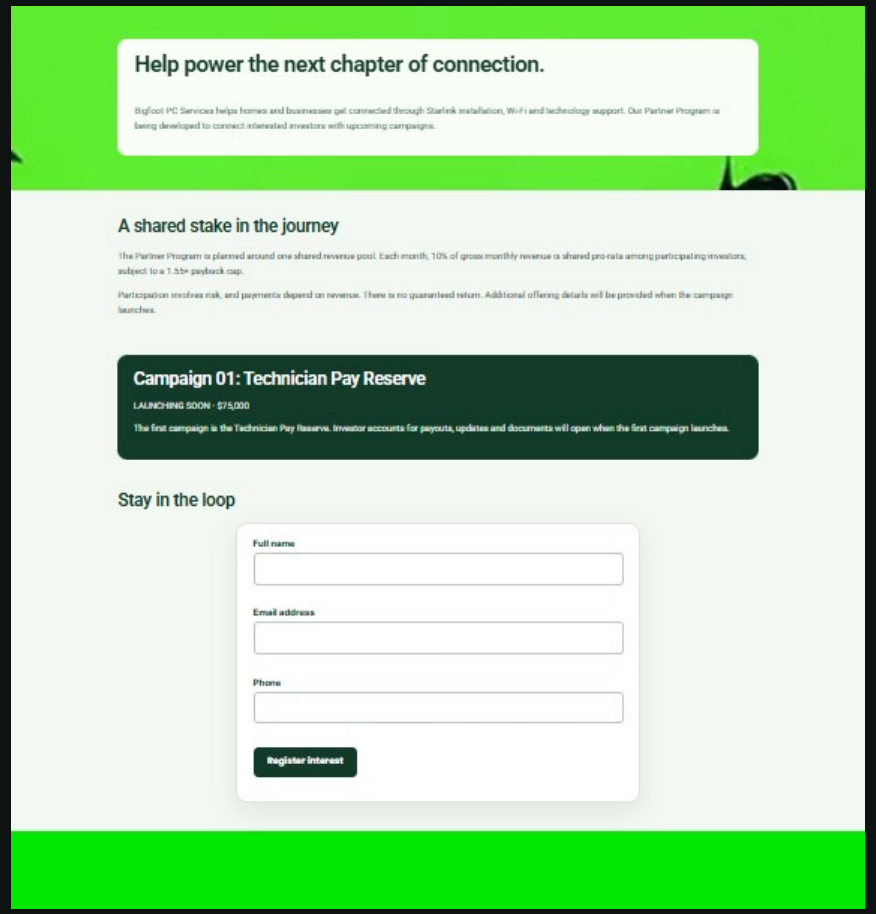
WHERE THE MONEY GOES — SEVEN CAMPAIGNS

Technician Pay Reserve — $75,000 · Sales Team — $75,000

Next-Day Tech Pay — $50,000 · Product Development — $50,000

Marketing — $40,000 · Regional Project Managers — $35,000

Amazon Store — $25,000



The Partner Program page — live on our website

Starlink connects the world. Bigfoot makes it happen.

When America thinks satellite internet, we want them to think of the crew that climbed the ladder.

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Veteran Owned • Founded 2008 • Sand Springs, Oklahoma